

Technical Sales Manager

Full-time (m/f/d)

CryoSpectra is a leading company in the production of low-vibration, high-power cryocoolers for the vacuum, laser and semiconductor industries with an international focus, situated in the north of Vienna.

We are offering a position in an innovative, international-oriented environment and the opportunity to co-shape the function and future of the company.

Your responsibilities

Develop an international sales strategy

Acquire new customers and businesses

Establish a CRM system

Identify market and technology trends and provide regular roadmap updates for specific market segments

Manage and drive equipment sales from initial customer request to PO

Select and attend international trade fairs and events

Become a technical counterpart for our clients

Your profile

Degree in engineering, physics or related subjects (HTL, FH, technical university) / or comparable professional experience

International sales and business experience would be an advantage

Experience in the field of vacuum, cryogenics or semiconductor technologies or a related field is an advantage

High analytical skills to provide market intelligence data

Pro-active, reliable and client oriented

Used to working independently

Fluent in verbal and written English and German

We offer a salary according to the collective agreement.
Your individual salary is based on your professional experience and qualifications.